

## **Lecturer E-learning Training: The Role of Social Exchange Theory**

# Riza Bahtiar Sulistyan STIE Widya Gama Lumajang Email: rizabahtiars@gmail.com

Submission:Review:Publication:1st April 202013th June 202028th Augustu 2020

#### **Abstrak**

The existence of the Covid-19 pandemic is able to change the organizational system that is already running normally. These changes have a profound impact on the human resources of the organization for security reasons. Not all organizations are ready to accept these changes, so there needs to be a special system that is used to keep the organization running normally. With reference to the development of social exchange theory, that training can improve the abilities of employees and the positive results will return to the organization. In this case there is a social exchange between the organization and its human resources. The impact of covid-19 is also felt at the tertiary level in Indonesia. The method used is the preparation, implementation, and evaluation stages. The participants of this training are all lecturers of STIE Widya Gama Lumajang, East Java. The training results show that there is an increase in ability before and after training. Organizations are not worried about changes in the method of the online learning system that has been established.

Keyword: Training, Social Exchange Theory, E-Learning.

### INTRODUCTION

In the modern era, the use of technology is very necessary to support the smooth running of work. The obstacles faced in completing the work will be able to find solutions via the internet by searching for websites related to these problems (Sulistyan, 2017). However, the main problem is when human resources in an organization do not yet have skills in using the internet (Hartanti, 2019). If this happens, there will be discomfort at work. The negative impact later on employees will tend to leave their jobs or even leave the organization (Sulistyan, 2018; Sulistyan, Ermawati, Hidayat, Lukiana, & Kasno, 2019).

World organizations have undergone many shifts due to covid-19. This was completely unexpected and even disturbed billions of human resources in the world. Organizations and their human resources have been forced to change their patterns of work (Sanders, Nguyen, Bouckenooghe, Rafferty, & Schwarz, 2020). The Covid-19 pandemic has also caused social problems and hit an economic crisis in service organizations. For security reasons, many employees have to work remotely to keep services running (Bartsch, Weber, Büttgen, & Huber, 2020; Wajdi, Ubaidillah, et al. 2020; Wajdi, Kuswandi, et al. 2020) . providing services online, a fast response is needed so that user loyalty remains or even increases(Islam & Rahman, 2017). Quick response is very important if there are reviews from users (Pelsmacker, Tilburg, & Holthof, 2018).





The impact of the Covid-19 pandemic has also occurred in all universities in Indonesia. One of the efforts of the government in overcoming or breaking the chain of the spread of Covid-19 is by reducing community gathering. Therefore, according to the circular of the Minister of Education and Culture number 3 of 2020, activities that were previously carried out face-to-face are transferred to online. This transition system also occurs in private universities in East Java (Suyono, 2020). There are problems in several universities related to the online system. Not only lecturers, but also students who experience many obstacles (Widayati, 2020). Among students, if the online lecture system increases, student interest in learning will decrease (Mardesci & Mardesci, 2020). Problems related to the online system also occur at STIE Widya Gama Lumajang, where lecturers also still need special training, in order to improve their ability to provide lecture material online.

Training in using the online learning system in tertiary institutions using e-learning if it is not immediately implemented will cause the learning system to experience many obstacles, because not all lecturers understand and know the benefits. Even though during the Covid-19 pandemic it was demanded to implement an online learning system (Pamungkas, Win, Astuti, Silalahi, & Setyawati, 2020). There are many benefits that an organization can get if it provides training to improve the capabilities of its human resources. Later training will also have a positive impact on organizational development. This is in accordance with the development of social exchange theory in several studies on training in an organization (de Grip, Fouarge, Montizaan, & Schreurs, 2020; Sok, Blomme, Ruiter, Tromp, & Lub, 2018; Sulistyan, Ermawati, & Ariyono, 2019; Sulistyan, Ermawati, Hidayat, et al., 2019; Sulistyan, Setyobakti, & Darmawan, 2019). Social exchange theory in this case was developed in elearning training activities for lecturers in the presence of the Covid-19 pandemic. The hope of this training is that the learning process will be effective and efficient and avoid Covid-19.

### **IMPLEMENTATION METHODS**

The method used in this training uses three stages, namely the preparation stage, the implementation stage, and the evaluation stage (Sulistyan, Setyobakti, et al., 2019). The preparation stage is carried out by paying attention to their level of understanding and problems regarding the online learning system. This stage is to see what methods will be used in the implementation of the training. The preparation stage also identifies the level of readiness of the trainees for a bold learning system. The second stage is the implementation of STIE Widya Gama Lumajang lecturer training. The training is divided into 2 stages to be more effective in delivering the material and its practice. The third stage is evaluation to determine the level of understanding of the training participants and measure the level of success. The participants of this training were 57 lecturers of STIE Widya Gama Lumajang. By using a census sample, evaluation is carried out by providing tests and questionnaires on the level of understanding of the material presented to all training participants. The success rate of training is assessed by the average value with the following classifications: (1) Low (0-50), (2) Moderate (51-75), (3) High (76-100).

### **RESULTS AND DISCUSSION**

This training was attended by 29 male lecturers and 28 female lecturers. As seen from the NIDN, the training participants were very dominant, namely 56 lecturers with NIDN and 1 NUP. Most of the lecturers have functional positions of expert assistants as many as 30 people and 21 teaching staff, while those who have functional positions of lector are 6 people. The results of the training activities can be seen in the following three stages:



## a. Preparation Phase

The preparatory stage which was carried out by identifying the understanding showed that there was still minimal understanding of the online learning system. The problem that arises is that there is unpreparedness in using this system, so special training is needed and there is assistance in e-learning practice. The details can be seen in the following table:

**Table 1. Results of the Preparation Stage Analysis** 

No	Description of the stages	Total	Percentage
1.	Identification of understanding		
	Understand	10	17,5%
	Do not understand	47	82,5%
2.	Problem Indentification		
	Online readiness	6	10,5%
	Online unpreparedness	51	89,5%

Source: Processed data, 2020

Based on table 1 it can be explained that the level of understanding of the online learning system is still a lot that does not understand, besides that online unpreparedness is still high.

## **b.** Implementation Stage

This stage is carried out by delivering material and practice. The delivery of material is very useful for the introduction of e-learning and provides knowledge about the benefits obtained. Practices are used to support the material and change the mindset of the participants, which was previously done face-to-face, now online. The implementation stage is described in the table as follows:

**Table 2. Result of Implementation Stage** 

No	Description of the stages	Implementation Stage
1.	Theory	
	Introduction and explanation of the benefits of e-learning	15 minute
	Introduction to e-learning features	45 minute
2.	Practice	
	E-learning registration for each participant	30 minute
	Experiment with several e-learning features	30 minute
	Upload material	60 minute
	Upload question	60 minute
	Experiments of the e-learning system for students	90 minute

Source: Processed data, 2020

Table 2 shows that the practice of using e-learning takes a long time, because it uses quite a lot of features.

### c. Evaluation Stage

The evaluation stage is to assess the level of understanding of the participants with the following results:

**Table 3. Result of Evaluation Stage** 

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No	<b>Evaluation Description</b>	Value		
1.	Retention of material	80		
2.	Online readiness	90		
3.	Smooth practice	60		
	Mean	76		

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Source: Processed data, 2020

From the results described in table 3, it can be concluded that this value is good. The highest score was on online readiness descriptions, then material understanding, and the lowest score was practice fluency.

Training is able to have a positive impact in increasing the ability of STIE Widya Gama Lumajang lecturers. This can be seen in the ability of lecturers before and after training which tends to increase. Social exchange theory approach (Miles, 2012; Sulistyan, Ermawati, Hidayat, et al., 2019) in training activities it has proven that there is an exchange between human resources owned by the organization. STIE Widya Gama Lumajang provides opportunities for lecturers to take part in training and its impact is the readiness of lecturers to follow the regulations of the Minister of Education and Culture related to online learning systems.



**Figure 1. Preparation Phase** Source: STIE Widya Gama Lumajang 2020

The preparation stage shows that many lecturers do not understand e-learning which will be used for online learning. This is because the learning system that has been implemented is face-to-face or offline. E-learning has also been developed in recent years at STIE Widya Gama Lumajang, so that not all lecturers are able to operate it. However, after the training was carried out, the level of understanding of the lecturers increased.

The preparation stage also identifies the level of unpreparedness of the lecturer in the online learning system through e-learning. Many are not ready with this system, because in addition to being new for lecturers, there are also quite a lot of features that need to be learned. Various reasons emerged, namely not being ready because they had never used it, not being ready because of the lack of information, and the many tasks that became a burden for the lecturers not having time to study the system. The results of the training had a positive impact in increasing the readiness of lecturers to use the e-learning that had been provided.



Figure 2. Implementation Stage





Source: STIE Widya Gama Lumajang 2020

The training began with the provision of material starting from the introduction and explanation of the benefits of e-learning. It takes a lot of time because apart from something new for some of the lecturers, it is also due to the lack of information they have obtained so far regarding e-learning. Submission of material is continued with the introduction of features in the e-learning menu. The obstacle in this delivery is the large number of features used, causing confusion for the training participants. The re-delivery of the explanation of e-learning features makes this activity ineffective.

The e-learning practice starts from registering each participant to have an e-learning account. Registration is also done by filling in the biodata of each lecturer and uploading a profile photo. There were a few obstacles in this registration activity because it was related to the personal data of each lecturer. The practice was continued by experimenting with several e-learning features. These features include the upload material menu, fill in learning outcomes, upload videos, set time duration, and other menus. The number of menus provided is an obstacle in this process. However, the solution is in the form of an explanation of the features that will be used in learning.

The practice of uploading material and questions must be fully understood by all participants, because the key to minimal e-learning is the existence of materials and questions for learning evaluation. Materials and questions can be in the form of powerpoint files (ppt), pdf, doc, video, or other types. The questions can be arranged randomly, with a certain time duration. After everything is uploaded, an e-learning experiment is conducted for students. Simulations are carried out by involving several lecturers to become students and carry out the learning process as expected.



**Figure 3. Evaluation Stage**Source: STIE Widya Gama Lumajang 2020

The last stage is the evaluation of the e-learning training participants. The results show that the average value is as expected, namely good value. However, if seen in detail, further training is needed to discuss more deeply related to e-learning. The participants' understanding of the material was very good and much better than before the training. Training participants are also better prepared for online learning than before the training. However, the fluency of the participants in practice still needs to be improved and requires a habit of using e-learning.

#### **CONCLUSION**

Training has a positive impact on the organization. The problem of changing the learning system due to the Covid-19 pandemic to online can be overcome with a training



approach in accordance with the explanation of the social exchange theory. This training activity provides feedback from the training participants to the organization. There are differences in the level of understanding and high readiness from before and after training.

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